

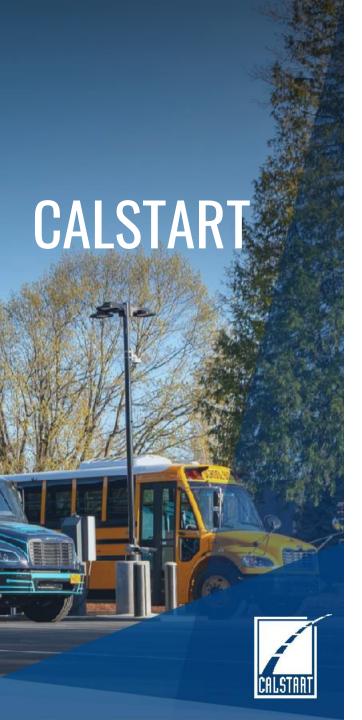




EVS 38 - 18 JUNE 2025

Gothenburg, Sweden

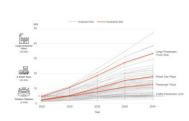
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CALSTART is a U.S.-based nonprofit organization with a 30+ year track record working nationally and globally to accelerate the transition to zero-emission transportation. CALSTART works with businesses, organizations, governments, and communities to create real-life impacts towards clean air and equitable access to clean transportation for all.

Our Value Proposition

Science-based targets and research



270+ member companies



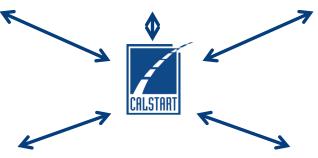
Market accelerator programs











Implementation and technology demonstration

Regulatory and policy guidance









Managed incentive programs over \$1 billion for California & other states in the US



BUILDING ON SUCCESS IN CA — CALSTART CREATED A GLOBAL MOVEMENT TO DECARBONIZE COMMERCIAL VEHICLE SECTOR





30% of commercial vehicles sold globally are zero-emission





100% of commercial vehicles sold globally are zero-emission



THE GLOBAL MOU IS WORLD'S FIRST ZE-MHDV POLICY BENCHMARK





40 GLOBAL MOU SIGNATORY COUNTRIES









+250 ENDORSERS SUPPORTING THE AMBITION

SUBNATIONAL GOVERNMENTS



























ANUFACTURERS AND SUPPLIERS









































































































































































+250 ENDORSERS SUPPORTING THE AMBITION



























UTILITY AND INFRASTRUCTURE PROVIDERS













































































FINANCE INSTITUTIONS













KNOWLEDGE PARTNERS AND OTHER ENDORSERS











































































+250 ENDORSERS SUPPORTING THE AMBITION

































































































































ANNUAL NEW ZE-MHDV SALES
GLOBALLY



2.48 % IN 2024

30 % BY 2030

18.6%

NEW MHDV SALES COVERED BY GLOBAL MOU 40

GLOBAL MOU COUNTRIES

12 GLOI

GLOBAL MOU COUNTRIES WITH BINDING REGULATIONS FOR MHDVs

PRN

THE FOUR FORCES
DRIVING THE SURGE:



POLICY, TCO, INVESTMENT AND INFRASTRUCTURE



GLOBAL MOU COUNTRY NETWORK HIGH IMPACT STORIES







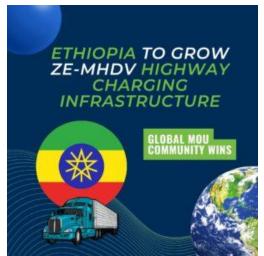
Supply Side Regs: Provides greater certainty for industry

Chile- from 2 e-buses in 2016 to more than 2,500















GLOBAL MOU INDUSTRY NETWORK HIGH IMPACT STORIES















Join the Global MoU

To maximize success

MOU signatories can expect:



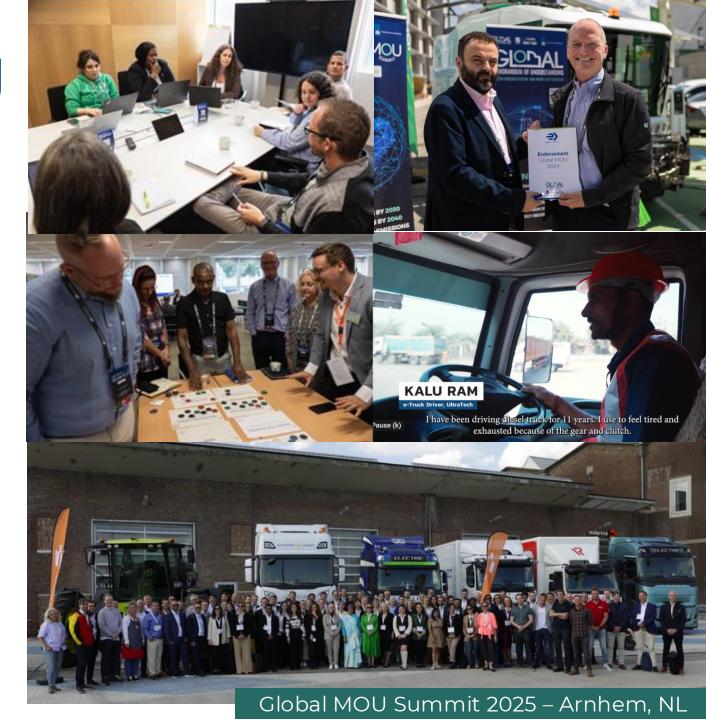
Quarterly closed-door virtual meetings between Global MOU signatory nations



Annual in-person Global MOU Summit open to all Global MOU signatories and endorsers



Emerging market signatories & subnational endorsers also get access to technical assistance for regulatory development through the ZEV-Rapid Response Facility





SAVE THE DATE: SUMMIT 2026

8 – 10 SEPTEMBER 2026

SANTIAGO DE CHILE, CHILE









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